

Osmose®

COP-R-PLASTIC II™

Osmose Preserves Low Prices for Copper Naphthenate New Supplier Means New Name, New Label, Same Great Product

The price of copper naphthenate has risen significantly over the past year, due primarily to the amount of fuel oil in the product. In order to manage the raw material costs associated with manufacturing COP-R-PLASTIC™, Osmose secured a second source for this material. This action enabled Osmose to hold the increase in our raw material costs for COP-R-PLASTIC to 3% for 2005; otherwise, our raw material costs would have risen by 16 percent.



*Still delivers 44.4% sodium fluoride
and 2.0% copper as metal.*

The industry standard for copper naphthenate remedial preservatives is to formulate the end-use product to a concentration of 2.0% copper metal. The copper naphthenate from our new supplier is actually *more* refined than what we have been receiving. As a result, only 17.68% of the new source copper naphthenate is required to achieve a 2.0% copper metal concentration in COP-R-PLASTIC II, rather than the 20% previously required.

Although the percentage difference is relatively small, it exceeds the formulation variation allowed by the EPA for a specific product. Therefore, Osmose has obtained a separate EPA label for COP-R-PLASTIC II - enabling us to keep our customers' prices down by using the more refined copper naphthenate.

Both products deliver 2.0% copper as metal and 44.4% sodium fluoride and we expect COP-R-PLASTIC II to perform exactly the same as COP-R-PLASTIC. The net percentage of inert ingredients increased slightly from 35.6% in COP-R-PLASTIC to 37.9% in COP-R-PLASTIC II. This is due solely to the use of the more refined copper naphthenate. COP-R-PLASTIC II still delivers 44.4% sodium fluoride and 2.0% copper as metal.

For more information call Tom Pope at 800-877-7653 ext. 3524.

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